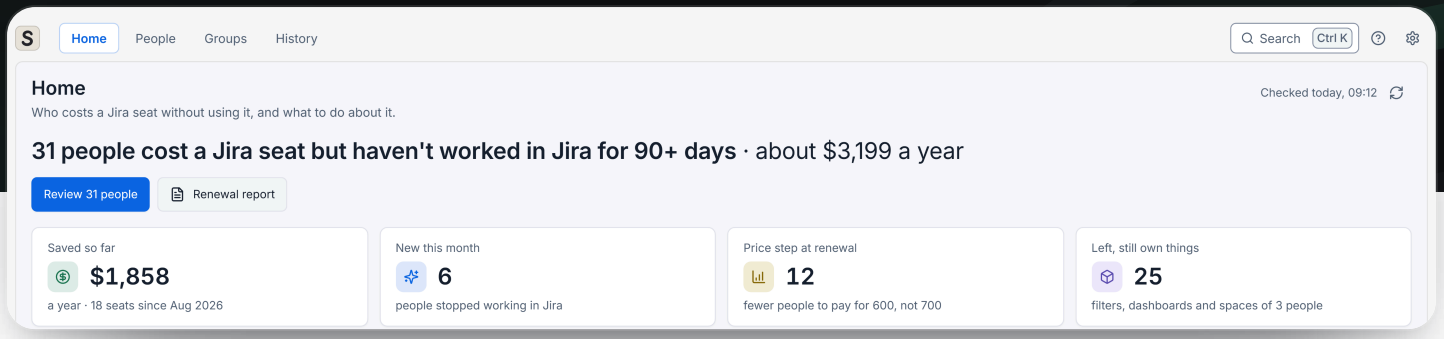
Seatwise

Seatwise – Inactive User Management & Licenses for Jira

Partner sheet for Atlassian Solution Partners

Find inactive users who still cost a Jira license, and remove their access safely.



Platform — Built on Forge

Accounts — Never deletes accounts

Changes — Undo for 30 days

Price — Free up to 10 users

YOUR CUSTOMERS NEED THIS WHEN

A renewal is coming

The client asks what can be cut, and which seats nobody uses.

People have left

Their filters, dashboards and projects still belong to them, and things break for everyone else.

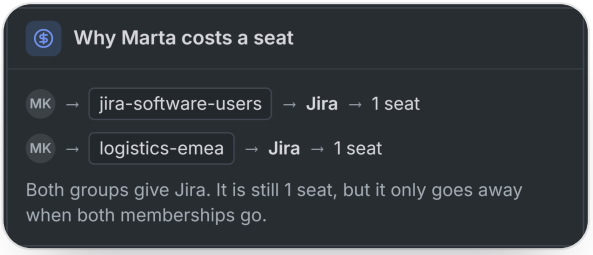
Nobody dares clean up

Admins cannot tell why a person is billable, or whether removing a group is safe.

WHAT IT DOES

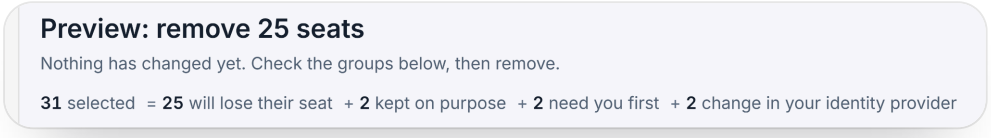
1 See who costs a seat, and why

Every check lists people with a Jira seat and no Jira work for 90 days, and which look safe to remove. Open anyone to see what the seat costs and which groups give it.



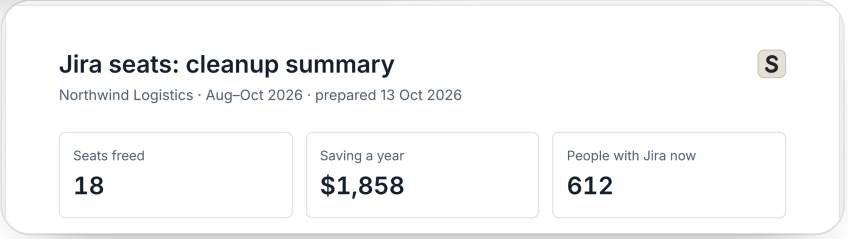
2 Remove seats safely, Undo for 30 days

Preview who loses a seat before anything changes. Seatwise removes people only from the groups that give them Jira, never deactivates or deletes accounts, and each removal can be undone for 30 days.



3 Hand over leavers' work, show the saving

Give a leaver's filters, dashboards, open work items and space leads to a new owner in one click. Then hand finance a one-page renewal report as a PDF.



Free licence for Solution Partners

Free for internal or demo use, Cloud only. Email **jonas@unitlane.net** with your site URL and billing cycle (monthly or annual) and we'll send a 100% promo code.

PRICING

Free for up to 10 users. From 11 users it is paid, billed through Atlassian; see the Pricing tab on the listing.

Seatwise

Partner sheet for Atlassian Solution Partners

Selling it

THE 30-SECOND PITCH

Seatwise finds the people who have a Jira seat but have not done any Jira work for 90 days. It shows what those seats cost and which groups give each person their seat, and lets an admin remove the seat after a preview, with 30 days to undo. It never deactivates or deletes accounts. For people who left, it hands over their filters, dashboards and open work items in one click, and it gives finance a one-page renewal report. There is no API key and no setup, and it runs on Atlassian. It is free for up to 10 users.

SAFE TO RECOMMEND

Built on Atlassian Forge
No servers of its own, no calls outside Atlassian. Data stays in Forge storage and follows the site's data residency.

Changes only what an admin clicks
Only Jira admins can open it. It never deactivates or deletes accounts.

No API key, no setup
Uses only the 8 permissions approved at install, each explained on its security page.

Three languages
Screens and support in English, German and Japanese. Target first reply within 1 business day.

WHO TO PITCH

1. **Jira and site admins**
   They run the cleanup. Only Jira admins can open Seatwise, and removing people from groups needs a site admin.
2. **IT managers**
   They own the Atlassian bill and want to know what the next renewal costs and where the price steps fall.
3. **Finance approvers**
   They get a one-page renewal report as a PDF: seats freed, saving a year and people with Jira now.
4. **Whoever handles leavers, in HR or IT**
   They need a leaver's filters, dashboards and open work items handed to someone before things break.

WHEN TO BRING IT UP

"Who on our site has a Jira seat and has not done any Jira work in 90 days?"

"What will the next renewal cost, and are we close to a price step?"

"When someone leaves, who takes over their filters and dashboards?"

"Why does this person still count as billable?"

WALK-AWAY SIGNALS

- The client runs Jira Data Center or Server. Seatwise is for Jira Cloud only.
- They also want to clean up seats for other Atlassian apps. Seatwise covers Jira seats only.
- Their groups come from an identity provider. Seatwise lists those people and links to how to remove them there, because Jira will not let apps change those groups.

TOP OBJECTIONS, ANSWERED

"Atlassian Administration already shows last active."

That is a good start, and Seatwise can read Atlassian's user export for last-seen dates. On top of that it shows which groups give each person their seat, what the seat costs, a preview before anything changes and the price step at your next renewal.

"We can remove users by hand."

You can. The catch is that a seat only goes when every group that gives Jira is gone. Seatwise shows the groups for each person, removes both if two give Jira, and lists what worked and what did not. Each removal can be undone for 30 days.

"Removing people is risky."

That is why every cleanup starts with a preview, and nothing changes until an admin clicks Remove. Seatwise only takes people out of the groups that give Jira. It never deactivates or deletes accounts, and work items, comments and history stay. You can keep named people and groups out of every cleanup.

NEXT STEPS

1. Install it from the Marketplace listing, free for up to 10 users: https://marketplace.atlassian.com/apps/417237412
2. Want it on your own site or for a demo? Email **jonas@unitlane.net** with your site URL and billing cycle (monthly or annual) for the free Solution Partner licence. Cloud only.
3. Product page and docs:
   https://unitlane.net/products/seatwise/
   https://unitlane.net/products/seatwise/docs/
4. What unused seats cost, as a calculator:
   https://unitlane.net/tools/inactive-jira-users-cost/